

Clarifications to Pre-Bid Queries for 60 Nos FRP Floating Jetties with Walkway

The pre-bid meeting on the RFP, published on 12th September 2018, for procurement of 60 FRP Jetties with Walk-way was held by the Purchase Committee on 25th September 2018 at 11:30 AM in the Conference Hall of SIH&FW. The clarifications on the issues raised is as appended.

Sl. No.	RFP Document (Page No & Clause)	Contents of RFP requiring clarifications	Clarifications requested	Decision
<u>MECHEM Pvt. Ltd.</u>				
1.	Page-14, Section-3(ii)(b)/ Page-30, Annexure-8	Page-14, Section-3(ii)(b) : The price bid must indicate the item- wise break-up of cost of designing, constructing, transporting cost up to the destination point, transit insurance, installation/ commissioning, with standard warranty for 1 year and annual maintenance charges beyond standard warranty per Floating Jetty with Walkway to enable comparison for determining the L1 rate . Taxes or any other statutory due as applicable has to be indicated separately. The price quoted has to be placed in a sealed cover with caption ' PRICE BID '.	Whether the item wise break-up/ price inclusive of statutory taxes are to be quoted. Or The cost for one unit/ total cost is to be quoted exclusive of tax admissible but inclusive of duties, freight, insurance, etc. as per the prescribed "Financial Bid" format ?	As per the decision of 27 th Meeting of State Procurement Committee on 8 th June 2018, the provision has been modified as "the price offered in the tender should indicate the unit cost inclusive of all cost, including transit insurance, freight and other charges up to the destination point of Odisha, installation/ commissioning, other incidental charges , standard comprehensive warranty for one year etc." Since the provision has already been modified, the RFP is to be amended accordingly.
2.	Page-4, Section-1/ Page-21, Section-7, Annexure-I	Page-4, Section-1 Bid Information : Six months from the date of issue of Work Order. Page-21, Section-7, Annexure-I To be delivered and installed at the site as per the schedule of delivery of Boats.	Whether delivery is as per the "Intended Completion Period" or the "Delivery Schedule". Further, if the delivery is as per the Delivery Schedule, then what is the schedule of delivery of boats and their respective sites?	<u>Revised Delivery Schedule</u> 15 th Dec 18 – 9 Jetties. 15 th Jan 19 – 11 Jetties. 15 th Feb 19 – 10 Jetties. 15 th Mar 19 – 10 Jetties. 15 th Apr 19 – 10 Jetties. 15 th May 19 – 10 Jetties.
3.	Page-8 Clause-8/ Section-3 (ii)(a)(iv)/	Clause-8 For claiming VAT/ Service Tax, particulars of Sales Tax/ Service Tax registration	Central Excise Duty, Value Added Tax & Service Tax have been abolished and Goods & Services Tax (GST) has been implemented by the government with effect from 1 st July,	As per the decision of 27 th Meeting of State Procurement Committee on 8 th June 2018, the provision has

	Page-30, Annexure-8.1	<p>certificate shall be furnished along with invoice.</p> <p>Section-3 (ii)(a)(iv) Details of VAT registration, Service Tax registration, Details of PAN/TAN registration.</p> <p>Page-30, Annexure-8.1 The rate quoted against each item to be exclusive of tax admissible but inclusive of duties, freight, insurance etc at the point of delivery. However, at the time of billing, the basic price, VAT and Service Tax should be mentioned separately.</p>	2017 and hence GST at the rate as applicable on the said goods will be charged.	<p>been modified as, “only include GST & remove VAT & Service Tax from the relevant provision of the RFP”.</p> <p>Since the provision has already been modified, the RFP is to be amended accordingly.</p>
4.	Page-14 Section-3(ii)(b)/ Page-30 Annexure-8	<p>Page-14 Section-3(ii)(b) Separate Price-bids to be submitted for Floating Jetty with Walkway.</p>	Separate Price Bids are to be submitted for the FRP Floating Jetty with Walkway where as a single format has been provided.	<p>Due to over side, during splitting of RFP for boat ambulance & Floating Jetties with Walkway, inadvertently the provision had not been changed.</p> <p>The revised provision would be “Price-bids to be submitted for Floating Jetty with Walkway.”</p>
5.	Page-9, Clause-11, Sl. No.1/ Page-19&20, section-6	<p>Page-9, Clause-11, Sl. No.1 Bidder having manufactured/ built/ supplied Floating Jetty with Walkway which are mentioned/ specified in the Request For Proposal Documents to the extent of at least 10 units during last three years.</p>	<p>The above clause is “Bidder having manufacture/ built/ supplied Floating Jetty with Walkway which are mentioned/ specified in the Request For Proposal Documents to the extent of at least 10 units during last three years.”</p> <p>As per the Request For Proposal Documents the item specified is a “FRP Floating Jetty with Walkway” and hence the experience of manufacturing/ building/ supplying of only FRP Floating Jetty with Walkway, and not those made</p>	In the 28 th meeting of State Procurement Committee held on 21 st July 2018, the committee while deciding to cancel the tender for Floating Jetties with Walkway, amended the provision of eligibility criteria of 70 marks of technical scoring to be relaxed only to the extent that at least two parties

			<p>of HDPE/ Steel/ Aluminium or other materials, is to be considered for the above technical evaluation.</p> <p>Further, the FRP Floating Jetty with Walkway being a new custom built product, with orders solely dependent on the specific requirements of the customers, the evaluation parameters on quantity and duration is to be considered accordingly.</p>	<p>finally get selected during the technical evaluation.</p> <p>As such, no change required to the existing provision.</p>
6.	Page-9, Clause-11, Sl. No.4/ Page-19&20, section-6	<p>Page-9, Clause-11, Sl. No.4</p> <p>Current Orders in Hand (Floating Jetty with walkway)</p> <p>>=5 up to 8 nos – 6 Marks >8 up to 12 nos – 8 Marks >12 nos – 10 Marks</p>	<p>The above clause is “Current Orders in Hand (Floating Jetty with Walkway)”.</p> <p>The FRP Floating Jetty with Walkway being custom built, orders in hand is solely dependent on the specific requirement of the prospective customers from time to time and also the time frame for finalization of any order. Hence, a manufacturer who otherwise has adequate experience of having supplied several FRP Floating Jetties with Walkway in the past, may not have orders in hand at a particular point of time, solely for the reason that the requirements/ orders for this custom built item have not been finalized by the prospective customers.</p> <p>Further, one manufacturer of the said item with sizeable quantity of orders in hand may not have enough spare capacity for new orders, whereas another manufacturer not having any orders in hand would have adequate spare capacity for the new orders.</p>	<p>In the 28th meeting of State Procurement Committee held on 21st July 2018, the committee while decided to cancelled the tender for Floating Jetties with Walkway, amended the provision of eligibility criteria of 70 marks of technical scoring to be relaxed only to the extent that at least two parties finally get selected during the technical evaluation.</p> <p>As such, no change required to the existing provision.</p>
Mahindra Marine Pvt. Ltd.				
1.	Page-7, Section 2 (5)	<p>The EMD of the unsuccessful vendors will be returned within 30 days after finalisation of the tender.</p> <p>The EMD of the successful bidder shall be returned to the vendor after receiving the Performance Bank Guarantee or adjusted against the Performance Security. If the</p>	<p>Forfeiture of EMD is never done on non-compliance to terms & conditions of tender, but rather on use of unfair means, unethical practices, illegitimate methods, misrepresentation, falsifying data &/or upon any other pre-defined conditions of forfeiture of EMD. Non-compliance to terms & conditions may lead to utmost rejection of bid. However, please pre-define the conditions that may lead to forfeiture of EMD, so that bidders can exercise caution.</p>	<p>As per the provision, EMD of the unsuccessful vendors will be returned within 30 days after finalisation of the tender.</p> <p>However, the EMD of the successful bidder shall be returned to the vendor after receiving the</p>

		successful bidder fails to execute the agreement and/or fails to deposit the Performance Security within the specified time EMD shall be forfeited.		<p>Performance Bank Guarantee or adjusted against the Performance Security.</p> <p>Only on the event of the successful bidder failing to execute the agreement and/or failing to deposit the Performance Security within the specified time, EMD shall be forfeited.</p> <p>The said provision is as a deterrent for the non serious bidder to participant in the tender process.</p>
2.	Page-7, Section 2 (5)	<p>Earnest Money Deposit of Rs.3, 00,000/- (Rupees Three lakhs) is in the form of Demand Draft in favour of Ziqitza Health Care Ltd. payable at Mumbai.</p> <p>Those who are exempted from submission of EMD shall submit their Exemption certificate/document.</p>	<p>The tender mandates submission of EMD of Rs. 3 Lakhs in form of DD & also mentions exempted firms submitting such certificate in lieu of EMD. All organizations registered under MSME &/or having NSIC certification are granted EMD waiver.</p> <p>Will the same be acceptable under list of exemption? Clarify.</p> <p>Also, EMD be accepted in form of BG of equivalent amount for specific period computed basis indicative time of completion of tender award process.</p>	<p>As per the provisions in Chapter-7 of guidelines for procurement of Goods issued vide Govt. of Odisha Finance Deptt. O.M. No.4933, dated 13.02.2012, EMD is to be obtained from bidders except those who are registered with Central Purchase Organization (e.g. DGS&D), National Small Industry Corporation (NSIC) or the concerned Ministry/ Deptt.</p> <p>As such organizations registered under MSME &/or having NSIC certification are exempted to submit the EMD.</p> <p>As per the provision made in the RFP, the EMD is only to be submitted in the form of Demand Draft.</p>

3.	Page-6, Section-2.2 (c)	A minimum of 3 years experience in the field of building/supply of floating jetty with walkway is mandatory.	<p>Experience to building/ supplying floating jetty in material HDPE /FRP may suffice the experience criteria or tender has restrictions in terms of material of construction.</p> <p>Floating jetties are lesser complex stationary floating structures, whereas boat builders have experience of building much complex dynamic floating structures which survive many adverse and hostile conditions like harsh winds, large waves, excessive rains, corrosive salinity etc. Experience of building all kinds of floating structures, including boat building, should also be taken into consideration.</p>	<p>As per the provision, there is no restriction regarding material of construction used to consider the parameter of experience in eligibility criteria.</p> <p>As such there is no requirement to make any changes to the said provision.</p>
4.	Page-6, Section-2 (d)	Firms not manufacturing jetty, but supplying the same can also bid for it after obtaining authorisation from the manufacturer of the jetty. However the authorisation should stipulate that the firm is authorised to quote the rates on behalf of the manufacturer. Warranty should be provided by the manufacturer only.	Tender allows firms not manufacturing but supplying floating jetties to participate in the tender, such firms are expected to undertake the execution of supply/installation and also fulfil other terms and conditions of tender. Onus to execute warranty on behalf of manufacturer should be with such firms. Suitable assurance can be provided from the manufacturer.	Since the manufacturer is required to authorise the supplier to quote the rates on behalf of the manufacturer and participate in the tender process, as such, if the supplier becomes the successful bidder, the warranty is to be executed by the firm on behalf of the manufacturer of the jetties.
5.	Page-7, Section-2.4	<p>Warranty- The supplier should provide onsite standard comprehensive company warranty for one year and AMC for 2 years. However subsequent AMC will be for every year. The Warranty shall be executed in favour of Govt. of Odisha.</p> <p>Any defect developed during the warranty period should be remedied promptly free of cost by the vendor and all expenses for transportation of goods necessitated for</p>	Scope of Warranty and AMC should be clearly defined. Onus of proper upkeep, maintenance and handling the floating jetties should be on the tenderer.	<p>As provided for the supplier/ manufacturer will provide comprehensive warranty for the required period and it should be executed accordingly. The comprehensive warranty includes only manufacturing defects.</p> <p>However, Annual Maintenance Contract beyond the warranty period will include all periodic service and maintenance.</p>

		<p>such repairs or replacement shall be borne by the vendor.</p> <p>Annual Maintenance Contract: The supplier shall quote the amount of comprehensive Annual Maintenance of the Vessel separately, after expiry of standard company warranty, on year to year basis.</p>		
6.	Page-4, Section-1	<p>Page-4, Section-1 Bid Information : Six months from the date of issue of Work Order.</p>	<p>Delivery dates of 1st Jetty in 2 months and balance 59 jetties in 4 months to complete the supply in 6 months is very aggressive, and may be extended to 10 months, like previous tender.</p>	<p><u>Revised Delivery Schedule</u> 15th Dec 18 – 9 Jetties. 15th Jan 19 – 11 Jetties. 15th Feb 19 – 10 Jetties. 15th Mar 19 – 10 Jetties. 15th Apr 19 – 10 Jetties. 15th May 19 – 10 Jetties.</p>
7.	Page-8 Clause-8/ Section-3 (ii)(a)(iv)/ Page-30, Annexure-8.1	<p>Clause-8 For claiming VAT/ Service Tax, particulars of Sales Tax/ Service Tax registration certificate shall be furnished along with invoice.</p> <p>Section-3 (ii)(a)(iv) Details of VAT registration, Service Tax registration, Details of PAN/TAN registration.</p> <p>Page-30, Annexure-8.1 The rate quoted against each item to be exclusive of tax admissible but inclusive of duties, freight, insurance etc at the point of delivery. However, at the time of billing, the basic price, VAT and Service Tax should be mentioned separately.</p>	<p>Payment terms refers to taxes and duties that are obsolete in the current regime & may be suitably amended.</p>	<p>As per the decision of 27th Meeting of State Procurement Committee on 8th June 2018, the provision has been modified as to, “only include GST & remove VAT & Service Tax from the relevant provision of the RFP”.</p> <p>Since the provision has already been modified, the RFP is to be amended accordingly to include only GST.</p>

8.	Page-15 &16, Section-4 (a) to (f)	Special Terms & Conditions	Scope of supply should be limited to supply & installation at site. Identification and preparation of site, civil works involved in preparation of site for jetty installation, security material supplied and service personnel at the delivery sites should be tenderers' responsibility.	The supplier of floating jetty with walkway shall deliver and install the same at the specified locations. It is understood that the security and service etc. lie with the tenderer i.e. Service Provider of boat ambulance.
SEACRAFTS INDUSTRIES PVT. LTD.				
1.			Data of water depth, max. water current, with max. and min. water levels including at the time high flood may be provided for the places of laying the Jetty for the purpose of design.	The available data of the relevant in-land water bodies are available with the competent authority of Govt. of Odisha. However the relevant information available with us to be uploaded for the information of bidder.
2.			Design and drawings to be approved IIT, Chennai/ Govt. prior to construction.	The bidder has to make a conceptual drawing based on the technical specification providing in the tender document. The same will be approved later by the Competent Authority.
3.			Cross section with scantling details may be supplied/ approved by the concerned authorities.	Refer to remarks against Sl. No.2 just above.
4.			Plan showing anchoring details may be pre-approved prior to submission of the Price Bid.	Not Agreed.
5.	Page-15 &16, Section-4 (a) to (f)	Special Terms & Conditions	The offer do not include any civil construction at site and have been met considered under the scope of work.	The supplier of floating jetty with walkway shall deliver and install the same at the specified locations. It is understood that the security and service etc. lie with the tenderer i.e. Service Provider of boat ambulance.
6.			The firm with the boat building experience with past experience of manufacture of floating Jetty Pantoons may be considered.	Not Agreed.

7.	Page-4, Section-1	Page-4, Section-1 Bid Information : Six months from the date of issue of Work Order.	Completion time may be revised to 10 months instead of 6 months.	<u>Revised Delivery Schedule</u> 15 th Dec 18 – 9 Jetties. 15 th Jan 19 – 11 Jetties. 15 th Feb 19 – 10 Jetties. 15 th Mar 19 – 10 Jetties. 15 th Apr 19 – 10 Jetties. 15 th May 19 – 10 Jetties.
8.			State registered FRP/Steel boat builders should be given priority per DIC direction.	As per the existing provision of Govt.
9	Page-19, Section-6	FRP Floating Jetty with Walkway Float (Platform)- 4MTR X 3MTR Walkway =5MTR X 1.2 MTR		Float: The Jetty will be made using six numbers of FRP floats joined together to give a final dimension of 3Mtrs*4Mtrs approx., with a minimum depth of 600mm. The jetty.....unsinkable